



School Council Expression of Interest (EOI) Canteen service at Mentone Girls' Secondary College

Reference Number: 8030 -2024

Submission Details:

Closing Time: Friday 22nd November 2024

Place of Lodgement: PO Box 52, Mentone, Vic, 3194

Receiving Staff Member: Leigh Roberts

Additional Details: All EOI submissions must be hard copy, in a sealed envelope, clearly marked "**EOI MGSC Canteen Tender Submission**"

Please provide 3 hard copies of your EOI submission.

The submission must also be provided via email. EOI submissions must be received at the following email address before the Closing Time:

leigh.roberts@education.vic.gov.au

Submissions must follow the format attached, including the completion of all Forms, plus supporting documentation and any additional requested information.

CONDITIONS

1. EOI Presentations

Mentone Girls' Secondary College ("the School") does not warrant the accuracy of the content of the EOI. The School will not be liable for any omission from the EOI document.

2. EOI Documents

All responses to the EOI and any accompanying documents will, upon submission, become the property of the School. The School will not return any of these documents.

By submitting a response to this EOI, the service provider licenses the School to reproduce the whole or any portion of the documents which it has submitted for the purposes of, or in connection with, its evaluation, notwithstanding any copyright or other intellectual property rights that may subsist in those documents.

3. Enquiries

Enquiries concerning the EOI must be made to the following Contact Person:

Name: Leigh Roberts
Title: Facilities Manager
E-mail: leigh.roberts@education.vic.gov.au

The School will respond to enquiries correctly lodged in accordance with the above conditions in writing and the response from the School will be provided to all parties that have requested a copy of the EOI document.



4. Late EOI

If an EOI is lodged after the Closing Time, it may be disqualified from the EOI process and may be ineligible for consideration unless:

- The service provider can clearly document to the satisfaction of the School that an event of exceptional circumstances caused the EOI to be lodged after the Closing Time; and
- The School is satisfied that accepting a late submission would not compromise the integrity of the process.

The determination of the School as to the actual time that the service provider's response is lodged is final. All EOIs lodged after the Closing Time will be recorded by the School. The School will inform service providers whose EOI was lodged after the Closing Time of their ineligibility for consideration.

5. Incomplete EOIs

If an EOI does not include all the information in the format required by the EOI or is incomplete in any way as determined by the School in its sole discretion, it may be rejected.

6. Validity of EOIs

An EOI will be valid for acceptance by the School for a period of 90 business days from the Closing Time. This period may be extended by mutual agreement between the parties.

7. Reservation

The School reserves the right to, in its absolute discretion, refuse to consider or accept any EOI or all EOIs. The School will not necessarily accept the lowest priced EOI nor any other EOI. The School further reserves the right to:

- a) Reject all EOIs without giving reason for the rejection; and
- b) Accept a portion or the whole of any EOI at the price or prices quoted unless the EOI states specifically to the contrary.
- c) Negotiate with one or more service providers and allow any service provider to vary its EOI.

8. Preferred service provider

Selection as a preferred service provider does not give rise to a contract (express or implied) between the preferred supplier and the School Council for the supply of Services. No legal relationship will exist between the School and the preferred supplier until such time as a binding agreement is executed by both parties.

9. Conflict of Interest

When submitting its submission, the service provider must declare any actual or potential conflicts of interest which may arise between the service provider and the School or the School and any subcontractor which the service provider proposes to engage in respect of the supply of Services.



EOI DETAILS

1. Background

Mentone Girls' Secondary College is in the South East Region of the Department of Education which services a large residential area and surrounding community of south eastern and bayside metropolitan Melbourne approximately 20 km from the Melbourne CBD. The school has a current enrolment of 1050 students in year 7 through to year 12. This number is expected to remain stable in the foreseeable future.

The student population has a reasonable percentage of families with both parents working and medium-to-high socio-economic status.

The canteen service is required to cater for a significant proportion of approximately 1050 students and 100 staff members during Victorian term periods with the exception of public holidays and pupil free days and the last week of term 4

Facilities available for use by the successful service provider to deliver the required services include, a commercial grade kitchen including one large cool room, one commercial pie warmer, one microwave, one oven/ grill/hot plate cooker, one commercial dishwasher and one bain-marie.

The School expects that the menu is both affordable and healthy. Extensive range of foods which are suitable for our demographic.

2. Scope

Length of Service:

To provide a canteen service for the school community for a 2-year contract with an option for a 1-year extension.

Required Operating Hours:

School days with the exception of pupil free days and the last week of the school year, 8.00am to 2.30pm.

The provider will be allowed access to the space between 7.00am and 3.00pm to provide an opportunity to set up and pack up the canteen and provide the canteen service.

School Council statement:

The School Council wants the service provider to provide an affordable and healthy canteen service to the school community. It should provide hot and cold meal options and smaller snack size offerings. Meals and snacks should be freshly prepared, using fresh and good quality ingredients. The quality and type of which should be comparable to café-style offerings. Catering for staff meetings and other events could be required.

The School Council supports a whole school approach to healthy eating and lifestyle with the selected service provider required to ensure healthy food and drink choices are the major option for students and school community, and to never provide high sugar content drinks or confectionery as per Department of Education's Canteens, Healthy Eating and Other Food Services Policy.

The School Council believe that all employees that work in the canteen service should be facilitators of positive development who provide a safe, engaging environment and nurture healthy interactions.

The School will license the following facilities:

- Kitchen (canteen)



Required regulatory compliance:

School Canteens are Class 2 food premises, and it is the responsibility of the selected service provider to comply with the *Food Act 1984 (Vic)*. Any updates or changes to the facilities to meet these requirements will be the cost/ responsibility of the service provider.

Particular attention should be paid to the following:

a. having a food safety supervisor with the training, skills and knowledge to ensure that:

- all regulations are followed
- anyone handling food has the correct training

b. ensuring a food safety program is prepared based on the Department of Health and Human Services template, <https://www2.health.vic.gov.au/public-health/food-safety/food-businesses/food-safetyprogram/food-safety-program-templates/food-safety-program-template-class-2>

c. lodging the food safety program with the municipal council at the time of registration and re-registration

Anaphylactic (severe) food allergy:

The Department has guidelines for schools to support students with anaphylaxis, the selected service provider is required to be aware of these students and be familiar with the school's managements strategies.

Child Safe Standards:

As of 2016, all early childhood services (including canteen Service Providers) and schools are required to comply with Child Safe Standards; they include seven standards designed to ensure organisations that work with children take steps to create a culture of child safety and protect children from all forms of abuse. The standards are as follows:

- Strategies to embed an organisational culture of child safety
- A child safe policy or statement of commitment to child safety
- A child safety code of conduct
- Screening, supervision, training and other human resources practices that reduce the risk of child abuse
- Procedures for responding to and reporting suspected child abuse
- Strategies to identify and reduce or remove risks of child abuse
- Strategies to promote child participation and empowerment

Capability of provider:

A person's capability to operate as a canteen service provider is of critical importance. Updates in the national law as of 2017 have been identified to address this through specifying:

- Either the approved provider, a nominated supervisor, or a person in day-to-day charge must be present when a service is operating
- Services will be able to have more than one nominated supervisor
- The approved provider will be responsible for ensuring the person they appoint as a nominated supervisor must be fit and proper and have suitable skills to supervise the service
- A nominated supervisor will need to consent in writing to appointment to the role
- Each nominated supervisor and person in day-to-day charge will have to undertake child protection training

The service provider must advise as part of the EOI submission how they have implemented, operate and comply with the Child Safe Standards.



Cleaning

The service provider will be responsible for cleaning all aspects of the kitchen area, storerooms and microwaves.

Maintenance / Repairs:

Any maintenance or repairs required, beyond reasonable wear and tear, must be prepared by the service provider. If these are not rectified in a timely way, the School Council may do so, and any costs will be invoiced directly to the service provider.

Referees:

Service providers are required to nominate three (3) customers (preferably schools) to whom they currently provide similar services. The School reserves the right to also contact known customers of the service provider to seek customer feedback. Feedback will be sought in respect of, but not limited to, the service provider's performance, charges, responsiveness and complaint resolution.

3. Important Dates

- EOI Closing date: 22/11/2024
- EOI Shortlisted and interviews: 06/12/2024
- Recommendation presented to School Council: 09/12/2024
- Preferred service provider informed: 10/12/2024
- Commencement of canteen service: 28/01/2025

4. Reporting and meeting requirements

The service provider's representative is required to meet, where requested, with a nominated representative, the School Council or subcommittee once per quarter to review aspects of the canteen service.

The service provider will be required to report to a nominated representative, School Council or subcommittee as follows:

Quarterly on the following items:

- Any breaches or non-compliance with Health and Food Safety requirements
- Menu changes – items and costs
- Staffing
- Policy changes
- Incidents
- All complaints received, and action taken to resolve complaints and timeframe for resolution

Within 30 days of commencing, and then on an annual basis a copy of the following:

- Current Suitability Notices for all specified employees
- Copies of any new or renewed Insurances

An ad hoc basis, which would be required to be responded to within ten (10) business days:

- All complaints received and any action taken to resolve these complaints and the timeframes for resolution
- Child, parent and staff feedback

Report the following within two business days:

- Incidents, injuries or issues that have impacted on the health, safety or wellbeing of any child
- Occupational health and safety matters



- Any Formal Compliance Directive issued to the Licensee by the Regulatory Authority in connection with the canteen service
- Where the service provider has been charged with a criminal of regulatory matter, found guilty by court, cautioned, or otherwise pursued by either the Police, Local Authority or other regulatory bodies or subject to enforcement activity.

A report prior to the commencement of any new specified personnel detailing name, contact details and a copy of the Working with Children Check.

Upon occurrence, immediately report:

- Damage to or an accident in the licensed area
- Any notice or report received in relation to the licensed area, and provide a copy of the report

Key Performance Indicators (KPIs)

KPI	Performance Target
Healthy Canteen Kit Rating https://www.education.vic.gov.au/Documents/school/principals/management/gfypolicy.pdf	Ratings to be at Meeting or Exceeding at all times, in all areas
User Satisfaction	85% of children users to respond either at or above expected satisfaction levels based on a satisfaction survey, if requested by School Council
Customer Service	85% of adult users to respond either at or above expected satisfaction levels. This would be based on a survey devised in consultation with the School Council
Reporting	100% of reports to School Council are delivered within the nominated timeframes

Submissions must address the service provider's provision of quality management systems and key KPIs used to track the performance of the contract.

5. License Fees & Amounts Payable

If applicable, the successful service provider will be required to pay the following License Fee:

\$4000 per quarter, payable each quarter in advance. Total \$16,000 per annum

License fees will be reviewed annually prior to the anniversary of the contract.

The successful service provider will be required to pay a security deposit of \$2000 prior to commencement of the service.

6. Insurance

Minimum insurances the service provider is required to hold include:

a) Public Liability Insurance

Public liability insurance: \$AUD 10 million in respect of any one occurrence and for an unlimited number of claims.

b) Property Insurance



Insurance cover for the reinstatement or replacement value of the Licenced Area against the destruction of or damage to the Licenced Area and any apparatus or equipment belonging to or used by the service provider which is housed, stored, kept or used in or at the Licenced Area.

c) WorkCover Insurance

Insurance in accordance with the requirements of the *Accident Compensation Act 1985* (Vic) and the *Accident Compensation (Work Cover Insurance) Act 1993* (Vic) which provide the Associates of the service provider (including equivalent cover for volunteers) with cover against personal injury or sickness arising from provided goods or services or working in or on the Licenced Area.

7. Selection Criteria

The selection criteria for rating responses received from service providers are as follows:

1. Quality:

- Demonstrated experience, knowledge and understanding as an approved School Canteen service provider of at least three (3) recent contracts of similar size
- Demonstrated ability to plan, deliver and monitor a canteen service which reflects the values of a school community.
- Commitment to the appointment and retention of suitably qualified staff
- Details of equipment OHS and maintenance

2. Value for money:

- A proposed itemised cost structure that offers value for money for families and encourages students to buy healthy and nutritious food.

3. Financial viability:

- The provider must be financially viable and have the capacity to apply sufficient financial and other resources to a new service.

4. Policies and processes:

- Demonstrated commitment to enacting policies and processes that reflect the needs and values of a school community.
- Demonstrated understanding of compliance and regulatory requirements in operating a school canteen service and commitment to Child Safe Standards.

5. Information sharing:

- Commitment to information sharing.

The above selection criteria are not presented in any particular order or ranking.

8. Contract Documentation

The successful service provider will be required to enter into an agreement with the School Council under the terms and conditions, as attached to this EOI.

Special conditions may be included subject to the agreement of the School Council.



FORM 1 – COMPANY DETAILS

Attached is the Expression of Interest of:

<p>Business / Corporation / Person: (Businesses list all proprietors)</p>	
<p>Postal Address:</p>	
<p>Street / Physical Address:</p>	
<p>Australian Business Number (ABN):</p>	<p>ABN: OR</p> <ul style="list-style-type: none"> Will you be applying for an ABN? Yes <input type="checkbox"/> No <input type="checkbox"/> (mark appropriate box)
<p>Is it proposed to sub-contract any part of the Goods and/or Services? If "YES", specify full name and address of each sub-contractor and their relevant experience and expertise in relation to the offered Goods and/or Services</p>	<p>Yes <input type="checkbox"/> No <input type="checkbox"/> (mark appropriate box)</p>
<p>Size</p>	<p>Small <input type="checkbox"/> Medium <input type="checkbox"/> Large <input type="checkbox"/> Not for profit <input type="checkbox"/> (mark appropriate box)</p> <p><i>Note: Small to Medium Enterprises (SMEs) are defined as firms with less than 200 full-time equivalent employees. Under 20 full-time equivalent employees are defined as Small, 20-199 full-time equivalent employees are defined as Medium and 200 plus full-time equivalent employees is defined as Large.</i></p>
<p>Supplier Diversity Status</p>	<p>Indigenous Business <input type="checkbox"/> Disability Enterprise <input type="checkbox"/> Social Enterprise <input type="checkbox"/> Not Applicable <input type="checkbox"/> Other: _____ (mark appropriate box)</p> <p><i>Note: Please include copies of relevant documentation to support your Supplier Diversity Status</i></p>
<p>Contact Name, Phone and Fax No:</p>	
<p>Contact email address:</p>	
<p>Authorised Signature(s):</p>	
<p>Name(s):</p>	
<p>Date:</p>	



FORM 2 – SPECIFICATION STATEMENT

Please provide a written statement including:

- How you are best placed to meet the scope
- Details of your knowledge and previous experience in delivery of a canteen service.
- Details of your knowledge, resources and systems that will enhance the delivery of a canteen service.
- Any value-added services, such as innovation, range of menu.



FORM 3 – OFFER REQUIREMENTS

1. Does your organisation understand and agree to provide the canteen services during the hours of operation outlined below:

Yes No

Period	Start Time	Finish Time
All school days with the exception of all pupil free days and the final week of term 4.	8AM	2.30PM

Hours of operation cannot be varied without agreement in writing from a nominated representative and relevant regulatory approvals.

(if alternative hours are proposed, please attach details)

Response:

2. Does your organisation understand and agree that the proposed Commencement Date for the canteen service is 28/01/2025

Yes No

3. Has your organisation made full disclosure of all fees and charges in the Form 6 - Pricing Schedule?

Yes No

If No Response:

5. Does your organisation currently have the financial capacity to deliver the service?

Yes No

Please provide details of your organisation's financial capability, such as a credit check, or steps that will be taken to improve the financial capability:



FORM 4 – HIGH QUALITY CANTEEN SERVICE

1a Please provide information on the menu that you are to offer.

1b. canteen service providers are to provide a sample of a routine five (5) day menu for one calendar week (Monday to Friday) for both recess and lunchtime.

1c. Service providers are also to address their approach to the following:

- Staffing the canteen
- Review/ customisation of the menu
- Approach to inclusion of all children with special dietary requirements

Response:

Has your organisation attached the sample menu with all items and costs to the consumer?

Yes No

1. Please identify how your organisation has implemented and compiled with the Child Safe Standards?

Response:

2. Canteen service providers are required to provide details of how they will continue to strive for an improvement in services. Provide a sample Quality Improvement Plan (Maximum 5 pages)

Response:

3. Provide details of all services associated with canteen service

Response:

Number of Services currently operated in Victoria

Number of Services that have been assessed while you were the approved canteen service provider.



FORM 5 – QUALITY PERSONNEL AND PROCESS

1. Provide details of how you will recruit the staff required for the service and timeframe involved.

Response:

Add cross-referenced attachment if required.

2. Provide details of your proposed team information for the delivery of the canteen service for this Site. This information should include:

- Detail titles, roles, responsibilities, qualifications and experiences for each title listed.
- Identify the names of the personnel you plan to put forward and relevant qualifications (if applicable).
- Identify which roles you plan to recruit staff for.
- Outline how you intend to meet the capability requirements as outlined in the scope.
- Any use of temp or agency staff or students from MGSC

Response:

2b. Please indicate if you will provide, two weeks prior to commencement of services if selected, the names, qualifications, and a photocopy of the Working with Children Check or the receipt of application and contact details for all specified personnel.

Yes No

3. Please advise whether the nominated facilities identified in the scope provide sufficient space for you to operate a service with the estimated numbers provided.

Response:

4. Accepted payment methods:

Direct debit Yes No

Cash Yes No

Credit card Yes No

Other (please specify): Yes No

If Yes, advise any Surcharge Fee(s) that apply (e.g. Credit Cards) _____

Response:

courage & work



mentone girls'
secondary college

FORM 6 – MENU PRICING SCHEDULE

Please provide each menu item and proposed cost to the consumer for each item. Please also include information on the process of setting and revising all menu items. All amounts quoted are to be exclusive of GST.



FORM 7 – CONFLICT OF INTEREST DECLARATION

I / We, _____ (the approved provider), make the following declaration of any actual or perceived conflict of interest, including but not limited to any pecuniary or other interests in [\[insert school name\]](#) or any relationships our staff and office bearers have with [\[insert school name\]](#) management, staff and/or School Council members.

Name (print)

Signed:

Date:

**FORM 8 - REFEREES**

1. Where possible, provide details of up to three (3) customers (preferably schools) to which your organisation has/is provided/providing a similar Service. NOTE: These schools MAY be contacted to verify past/present performances.

ORGANISATION	CONTACT PERSON	CONTACT NUMBER	EMAIL ADDRESS